

CLASS CALENDAR

JANUARY 2017 – MARCH 2017

FEATURED CLASS:

MONDAY, FEBRUARY 6 | 9:00 AM - 4:30 PM MST

TUESDAY, FEBRUARY 7 | 9:00 AM - 12:00 PM MST

GLAD LASH EYELASH EXTENSIONS TWO-DAY COURSE**

Drive your revenue by mastering one of the hottest trends in the industry. This class, designed for estheticians, cosmetologists and salon and spa professionals, provides individualized training in Glad Lash theory and product knowledge and includes both demonstration and hands-on practice. Also included in the training are removal and fill techniques, after-care guidelines, home maintenance regimens and safety and sanitation procedures.

For more info visit: www.eyelashextensions.com

Fee: \$850. A deposit of \$300 is due at time of registration. The remaining \$550 is due one week prior to class date. Cancellations made within one week of class will forfeit \$100 of the initial deposit. Space is limited to 16 people. Hands-on participation in class is required to receive certification. Glad Lash Certificates will be mailed after successful completion of the course.

JANUARY

TUESDAY, JANUARY 10 | 10:00 AM - 3:00 PM
SANITAS CHEMICAL PEEL TRAINING * *

THURSDAY, JANUARY 12 | 10:00 AM - 2:00 PM
OPEN STUDENT DAY: MASSAGE
AND BODY MECHANICS FOR THE
ESTHETICIAN

TUESDAY, JANUARY 17 | 10:00 AM - 3:00 PM
SANITAS PRODUCT KNOWLEDGE
TRAINING

MONDAY, JANUARY 23 | 10:00 AM - 1:00 PM
PEPTIDES & SKINCARE

TUESDAY, JANUARY 24 | 10:00 AM - 11:00 AM
WEBINAR: THE ART OF SPA RETAILING

TUESDAY, JANUARY 31 | 10:00 AM - 2:00 PM
UNDERSTANDING MICROCURRENT

WEBINAR ACCESS:

On a computer, use any browser. There is nothing to download.

On a phone or tablet, launch the join.me app (<https://join.me/> app) and enter the meeting code.

Join the audio conference by phone using the number and access code listed with the class information.

**This class has a limited capacity and is only available to licensed estheticians

SANITAS CHEMICAL PEEL TRAINING * *

Learn about the different types of chemical peels and discover which peels are most effective for each skin type and condition. Understanding Sanitas peel products and protocols will give you the knowledge and confidence to perform safe, therapeutic chemical peels.

Fee: \$25 for non-Sanitas clients and complimentary for existing Sanitas clients

OPEN STUDENT DAY: MASSAGE AND BODY MECHANICS FOR THE ESTHETICIAN

The Bureau of Labor Statistics reported in April 2012 that the anticipated rate of growth for the field of Esthetics would increase 25% by the year 2020. That means a lot of new practitioners and a much more competitive field. Incorporating targeted massage modalities into your facial experience is a powerful way to help distinguish your practice from that of your competitors and help build a loyal clientele base. This class will teach hands-on practical skills to enhance your facial services and teach you self-care techniques to safeguard a long and lasting career.

Fee: Complimentary

SANITAS PRODUCT KNOWLEDGE TRAINING

Comprehensive training on the features and benefits of Sanitas products will be covered. Learn how to incorporate the Sanitas line into your practice so you can provide the most effective treatments for any skin type or skin challenge.

Fee: Complimentary

PEPTIDES & SKINCARE

Peptide technologies are constantly evolving and as a professional, it's vital to stay ahead of the curve. In this class, you'll learn why peptides are so effective in combatting skin discoloration, boosting microcirculation, affecting muscle contraction, and promoting smoother, firmer, stronger skin. We will also cover the use of peptides in the treatment room and strategies for effective home care recommendations.

Fee: \$50 for non-Sanitas clients and \$25 for existing Sanitas clients

WEBINAR: THE ART OF SPA RETAILING

Spa retail is a vital business component which can be expertly and easily managed with the right strategy. In this webinar, you will learn to implement an operational culture that leverages service-to-retail sales goals with an inventory that strategically targets the needs of your staff and clientele. Visual merchandising, hosting successful events and seasonal marketing will also be covered.

Fee: Complimentary

Join the webinar <https://join.me//152-960-920> with access code 152-960-920

By phone 213.226.1066 with access code 152-960-920

UNDERSTANDING MICROCURRENT

Commonly called the non-surgical face-lift, microcurrent is a valuable defense against aging and is steadily gaining demand for its ability to address skin tone and elasticity concerns. See a demonstration and learn how to incorporate this therapy on your menu.

Fee: \$50 for non-Sanitas clients and \$25 for existing Sanitas clients

FEBRUARY

MONDAY, FEBRUARY 6 | 9:00 AM - 4:30 PM

TUESDAY, FEBRUARY 7 | 9:00 AM - 12:00 PM

GLAD LASH EYELASH EXTENSIONS TWO-DAY COURSE* *

MONDAY, FEBRUARY 13 | 10:00 AM - 3:00 PM

SANITAS PRODUCT KNOWLEDGE TRAINING

THURSDAY, FEBRUARY 16 | 10:00 AM - 1:00 PM

OPEN STUDENT DAY: ACNE SOLUTIONS

TUESDAY, FEBRUARY 21 | 10:00 AM - 3:00 PM

BRAZILIAN WAXING TECHNIQUES* *

MONDAY, FEBRUARY 27 | 10:00 AM - 3:00 PM

SEQUENTIAL LAYERING MASKS & PEELS* *

**This class has a limited capacity and is only available to licensed estheticians

GLAD LASH EYELASH EXTENSIONS TWO-DAY COURSE* *

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SANITAS PRODUCT KNOWLEDGE TRAINING

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Fee: Complimentary

OPEN STUDENT DAY: ACNE SOLUTIONS

According to The American Academy of Dermatology (AAD), between 40-50 million Americans suffer from some form of acne. As skincare professionals, we see these clients every day and know that acne can occur at any time of life and for many reasons. At Sanitas, we believe that when it comes to treating acne, one size does not fit all and as such, have developed the tools to help you make a difference. Broaden your knowledge of this sensitive topic with new found confidence via our in-room and home care recommendations.

Fee: Complimentary

BRAZILIAN WAXING TECHNIQUES* *

Gain hands-on experience with this in-depth Brazilian waxing class. Learn to incorporate proven waxing techniques into your practice to increase your bottom line! This class will focus on proper protocols, safety, understanding contraindications and waxing etiquette.

Fee: \$75 for non-Sanitas clients and \$50 for existing Sanitas clients. Must be willing to perform waxing during the class. Students will also be expected to receive waxing services or provide a model instead.

SEQUENTIAL LAYERING MASKS & PEELS* *

Chemical peels have been used for many decades to resurface and revitalize skin. Used alone, chemical peels can generate amazing results, but incorporating our new sequential layering technology will intensify the effects and allow you to better control the outcome of the treatment. In this class you will learn how to formulate customized chemical peels that will allow you to engineer programs to facilitate the progression of results for your clients.

Fee: \$50 for non-Sanitas clients and \$25 for existing Sanitas clients

MARCH

TUESDAY, MARCH 7 | 10:00 AM - 3:00 PM
SANITAS PRODUCT KNOWLEDGE
TRAINING

MONDAY, MARCH 13 | 10:00 AM - 1:00 PM
SECRETS TO LAUNCHING A
SUCCESSFUL ESTHETICS BUSINESS

THURSDAY, MARCH 16 | 10:00 AM - 1:00 PM
OPEN STUDENT DAY: BUILDING
CLIENTELE WITH IN-ROOM
UPGRADES AND SERIES SALES

MONDAY, MARCH 20 | 10:00 AM - 3:00 PM
DERMAPLANING * *

TUESDAY, MARCH 21 | 10:00 AM - 1:00 PM
BROW MASTERY: SHAPING, LASH &
BROW TINTING

TUESDAY, MARCH 28 | 10:00 AM - 1:00 PM
THE STRESS EFFECT: ADRENAL AND
THYROID IMBALANCES AND THE SKIN

**This class has a limited capacity and is only available
to licensed estheticians

SANITAS PRODUCT KNOWLEDGE TRAINING

Comprehensive training on the features and benefits of Sanitas products will be covered. Learn how to incorporate the Sanitas line into your practice so you can provide the most effective treatments for any skin type or skin challenge.

Fee: Complimentary

SECRETS TO LAUNCHING A SUCCESSFUL ESTHETICS BUSINESS

Join Matthew Morris Salon and Skincare General Manager, L'Erin Stortz as she shares her industry expertise and valuable insider tips for launching and building a successful esthetics business. Topics covered will include pre-opening guidelines, managing the bottom line, retailing, marketing and social media.

Fee: Complimentary for existing Sanitas clients and \$25 for non-Sanitas clients

OPEN STUDENT DAY: BUILDING CLIENTELE WITH IN-ROOM UPGRADES AND SERIES SALES

In this interactive class, you will learn simple techniques for incorporating protocols that leverage the Sanitas Progenerate Collection. You will also learn easy talking points for suggesting in-room upgrades as well as methods for mapping out a treatment series program to help build repeat clientele. The latter portion of the class will be devoted to demonstrations and hands-on training.

Fee: Complimentary

DERMAPLANING * *

Dermaplaning is an epidermal leveling that eradicates vellus hairs and exfoliates the stratum corneum layer at a deeper level. In this class, we will review skin anatomy, skin profiling, safety issues, proper sanitation, medical modalities and various products associated with dermaplaning. You will complete a full dermaplaning procedure with an enzyme or gommage peel on your student model. An introductory gift package will include disposable (single use only) blades with attached handles. A certification will be provided upon completion. This class is for licensed estheticians and registered nurses only.

Fee: \$350, supplies provided and Certification of Completion included

BROW MASTERY: SHAPING, LASH & BROW TINTING

Mastering one of the hottest niche markets in our industry will increase your profitability and differentiate you from the competition. This three hour skill building workshop will highlight the steps and materials needed for you to become a true brow expert. Supplies provided.

Fee: \$50 for non-Sanitas clients and \$25 for existing Sanitas clients

THE STRESS EFFECT: ADRENAL AND THYROID IMBALANCES AND THE SKIN

Stress induced imbalances in the adrenal and thyroid systems present a variety of indicators. Many of these, such as exhaustion, sleep problems, cravings, moodiness, dizziness and difficulty losing weight are among some of the most common health issues. In this lively, informative class led by Dr. Heidi Roles, you'll learn the causes of these imbalances, the effects of long-term stress on the skin and adrenal and thyroid support methods that can help improve overall health and wellness.

Fee: \$75

REGISTRATION

Call 303.449.1875 or 888.855.8425
for more information or to register.

Must register and pay in advance for all classes.
Class times and locations are subject to change.

SANITAS SKINCARE TRAINING INSTITUTE

The Sanitas Skincare Training Institute teaches that healthy, beautiful skin is the result of the right balance of stimulation and nourishment. Likewise, a successful skin care education is the result of intellectual stimulation and program elements designed to nourish the mind and encourage growth.

Our education program offers:

- Advanced theory and hands-on education
- Cutting-edge topics that include focused trainings on skin care, waxing, makeup, business, sales and marketing
- National seminars
- Targeted treatment protocols for all skin types

CANCELLATION POLICY

Out of respect for our instructors, the Sanitas Training Institute adheres to a stringent cancellation policy. Students cancelling within 48 hours or failing to show for class will be charged in full.

CLASS LOCATIONS

LOUISVILLE, CO
833 W. South Boulder Road
Building A
Louisville, CO 80027

**Please note: All classes are held in
Louisville, CO unless otherwise stated.**